

18 November 1955

MEMORANDUM FOR: Chairman, ACFLP Subcommittee on Exploitation  
FROM: CIA Member  
SUBJECT: Contract Exploitation

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1. In the course of several discussions between [REDACTED] of the USSR Branch, FDD and various members of ORR who are concerned with Foreign Language Exploitation, there have been several types of approach to contract exploitation which, if carefully selected and carried out, might permit certain economies within FDD without sacrificing the present effectiveness of the overall exploitation program.

2. It is suggested that the following categories of contract arrangements be considered in connection with individual exploitation problems:

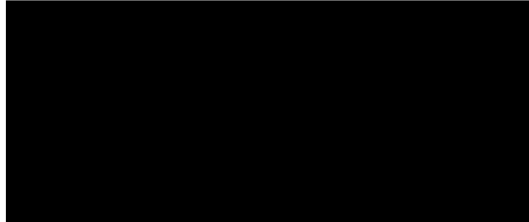
- A. One or more periodical sources would be selected in advance and exploited in a uniform manner under a continuing contract. The finished product would be transmitted to the consumer without review.
- B. Specific periodicals or portions of periodicals would be thoroughly indexed according to Reader's Guide or similar standards. In most instances there would be no discrimination according to quality of individual items.
- C. Selected sources would be made available to a contract translator qualified linguistically and substantively to select significant items or to summarize the significant elements of longer articles.
- D. Publications would be scanned by FDD, or perhaps in some instances by a consuming unit, and significant items would be marked for translation on contract.
- E. Entire publications or entire articles would be forwarded for translation on contract.

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3. I will be glad to consult with you or to canvass consumers in CIA regarding the suitability of specific sources or subjects to any of the above approaches.

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